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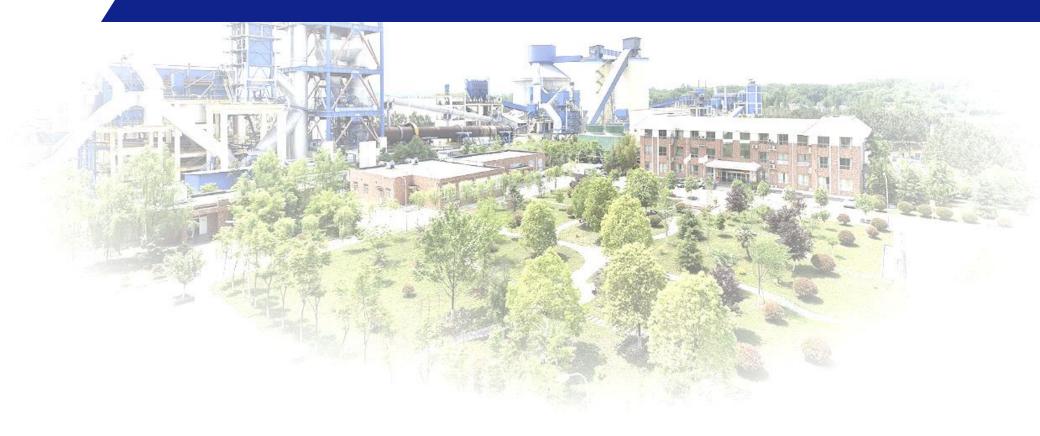
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Company Overview



Company Overview



Western China focus - Shaanxi, Xinjiang, Guizhou and Sichuan



Africa focus - Mozambique, D.R. Congo and Ethiopia



The largest cement producer in Shaanxi Province by NSP production capacity

Cement capacity: 33.3mt
Shaanxi: 21.7mt
Xinjiang: 3.5mt
Guizhou: 1.8mt
Sichuan: 1.5mt
Mozambique: 2.0mt
D.R. Congo: 1.5mt
Ethiopia: 1.3mt

Market leader in Southern and Eastern Central Shaanxi

Aggregates capacity: 15.0mt Commercial concrete capacity: 12.4mcm

- 100% NSP capacity. Matching Clinker/Cement volumes at each plant
- Southern Shaanxi core markets: Dominant market position
- Eastern Central Shaanxi core market: Access to Xi'an metropolitan market
- Mozambique, D.R. Congo and Ethiopia: Growth opportunities
- Well positioned to capitalize on West China development

A key strategic cement asset in North West China



2023 Interim Results



2023 Interim Results Highlights



Operational

Cement:

- Period-end installed capacity of 33.3mt (30 June 2022: 29.0mt)
- Sales volume of 9.14mt (30 June 2022: 8.70mt). Including clinker sales 9.54mt
 (30 June 2022: 9.15mt).
- ASP of RMB 383/t (30 June 2022: RMB384/t)

Aggregates:

- Period-end installed capacity of 15.0mt (30 June 2022: 15.0mt)
- Sales volume of 2.06mt (30 June 2022: 2.30mt)
- ASP of RMB 47/t (30 June 2022: RMB51/t)

Commercial Concrete:

- Period-end installed capacity of 12.4mcm (30 June 2022: 12.4mcm)
- Sales volume of 0.92mcm (30 June 2022: 0.64mcm)
- ASP of RMB 398/cm (30 June 2022: RMB435/cm)

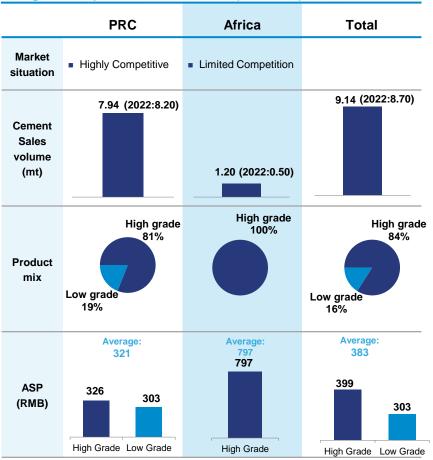
Financial

- Gross Profit increased to RMB1,234.2m (30 June 2022: RMB1,352.9m)
- EBITDA was RMB1,517.2m (30 June 2022: RMB1,690.1m)
- Profit Attributable to Shareholders amounted to RMB 532.2m
 (30 June 2022: RMB658.2m)
- Net Gearing of 60.1% (31 December 2022: 55.9%)
- Cash & cash equivalents of RMB 1,735.6 m (31 December 2022: RMB2,045.9m)

Further Developments

- The National Cement Plant, Ethiopia was commissioned in November 2022.
- The Great Lakes Plant, D.R. Congo was commissioned in December 2022.

Regional operational metrics (Cement)



Financial Analysis and KPIs



RMB Million (unless otherwise specified)	Ended 30 Jun 2023	Ended 30 Jun 2022	Change
Sales Volume:			
Cement (mt)	9.14	8.70	5.1%
Aggregates (mt)	2.06	2.30	(10.4%)
Commercial Concrete (mcm)	0.92	0.64	43.8%
Revenue	4,398.3	4,152.3	5.9%
Gross Profit	1,234.2	1,352.9	(8.8%)
EBITDA (1)	1,517.2	1,690.1	(10.2%)
Profit Attributable to Shareholders	532.2	658.2	(19.1%)
Basic EPS (cents)	9.8	12.1	(19.0%)
Gross Profit Margin	28.1%	32.6%	(4.5p.pt)
EBITDA Margin	34.5%	40.7%	(6.2p.pt)
	As at 30 Jun 2023	As at 31 Dec 2022	
Total Assets	31,266.0	30,239.3	3.4%
Net Debt (2)	8,174.6	7,487.1	9.2%
Net Gearing (3)	60.1%	55.9%	4.2p.pt
Net Debt / EBITDA (4)	2.7	2.4	12.5%
EBITDA / Fixed Charge (5)	6.5	6.2	4.8%
Net Assets Per Share(cents)	250	246	1.6%
1.EBITDA is defined as profit before tax minus net foreign	n exchange gains, ga	in on disposal of a ioin	t venture and

1.EBITDA is defined as profit before tax minus net foreign exchange gains, gain on disposal of a joint venture and
interest income, and plus finance costs, impairment losses, net fair value losses as well as total depreciation and
amortization expenses.

^{2.} Net debt equal to total bank borrowings and medium-term notes, less bank balances and cash as well as restricted/pledged bank deposits

	Ended 30 Jun 2023	Ended 30 Jun 2022
Cement:		
ASP/t (RMB)	383	384
-PRC	321	374
-Mozambique	638	509
-D.R. Congo	1,519	-
-Ethiopia	875	-
GP/t (RMB)	108	111
-PRC	57	103
-Mozambique	335	243
-D.R. Congo	1,004	-
-Ethiopia	510	-
Aggregates:		
ASP/t (RMB)	47	51
GP/t (RMB)	25	34
Commercial Concrete:		
ASP/cm (RMB)	398	435
GP/cm (RMB)	46	61
Trade receivable Turnover Days ⁽⁶⁾	71	67
Inventory Turnover Days ⁽⁷⁾	85	83
Trade payable Turnover Days ⁽⁸⁾	120	136

^{3.}Net Gearing is measured as net debt to equity

^{4.}EBITDA is 1H2023 value annualised

^{5.} Fixed charge means gross interest expenses. 1H2023 value annualised.

^{6.365} day / (Turnover / Average trade and bill receivables)

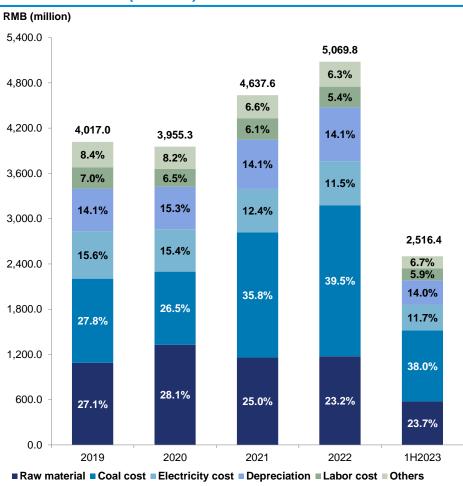
^{7.365} day / (Production cost / Average inventory)

^{8.365} day / (Production cost / Average trade and bill payables)

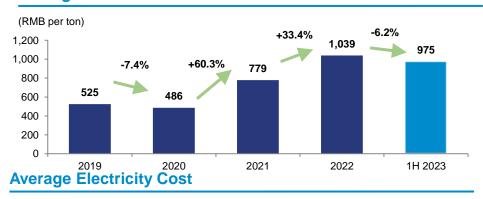
Production Cost Analysis

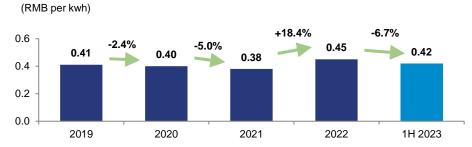


Production Cost (Cement)

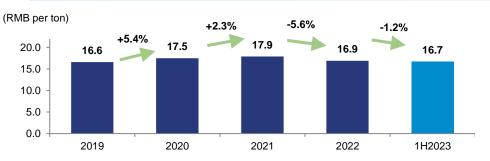


Average Coal Cost





Average Limestone Cost



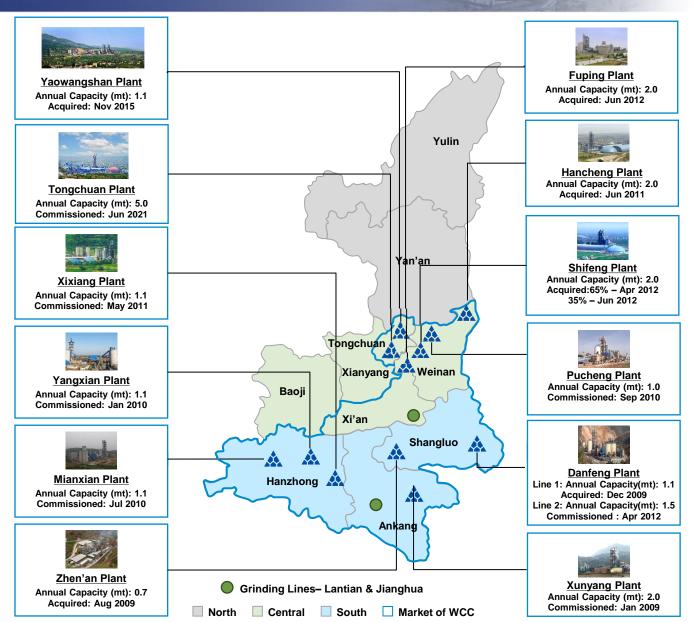


Operations & Markets



Our Position in Shaanxi's Market

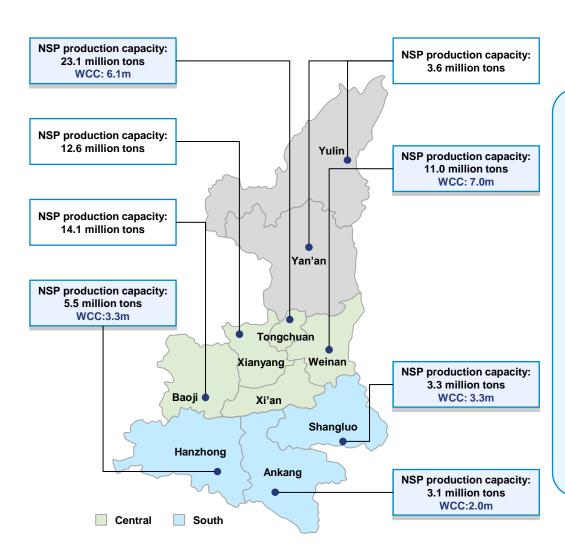




Source: Company information.

Dominant Position in Our Core Markets





- Southern Shaanxi Shangluo, Ankang & Hanzhong
- ☑ An area dominated by the Qingling Mountains
- ☑ Market shares of 60%-100% in each region
- ☑ Limited limestone deposits have resulted in relatively little new cement capacity over the past few years
- ☑ Long transportation distances from other markets
- ☑ Results in a disciplined supply side with good pricing power
- Central Shaanxi Weinan, Xi'an, Tongchuan, Xianyang and Baoji
- ☑ Dominated by the Xi'an market which is 30-40% of provincial demand
- ☑ Plentiful limestone, more competition
- ☑ Market share of 64% in Weinan Region
- ☑ Positioned to benefit from Xi-Xian New Area development plans

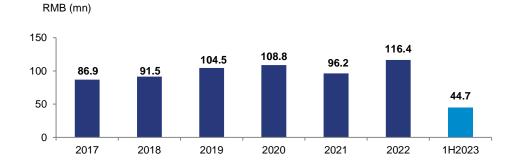
Emission Controls and Cost Savings



New environmental standards – upgrades and cost savings

	Progress	Impact
Residual heat recovery systems	70% of total capacity	 Reduce 30% electricity consumption Decrease CO₂ emissions by c.22,000 tons/year/mn tons
Denitration (De-NOx) equipment	 Installation completed at all plants in Shaanxi, Xinjiang and Guizhou. 	 Reduce nitrous oxide emissions by c.60% per ton of clinker produced
NSP technology	All plants	Requires less energy to produce cementMore environmentally friendly

Residual Heat Recovery - Electricity cost saving



Source: Company Information.

Shaanxi Demand Outlook – Infrastructure Led



Key infrastructure projects

Xi'an-Yan'an High-Speed Railway

- The Xi'an-Yan'an Railway is a component of the Baohai High-speed Railway Passage and Shaanxi's "米"-shaped high-speed railway network. It starts from north end of Xi'an East Railway Station, passes through the Trade & Logistics Park of Gaoling, Yanliang, Fuping, Yaozhou, Wangyi, Yintai, Yijun, Huangling, Luochuan, Fuxian, Ganquan, and then extends northward to Yan'an New District Station after being introduced into Yan'an Railway Station. Total distance of the Expressway is approx. 300 km with a total investment of 60 billion, and a speed of 350 kilometers per hour.
- Construction commenced in 2020 with total construction of approx. 1.5 million tons. In 1H2023, WCC supplied approx. 260,000 tons and expects to supply approx. 280,000 tons in 2H2023.

Ankang to Langao (Shanyujie) Expressway

- The project connects the northern bank of Yue River in Hanbinqu in Ankang with Shiyan-Tianshui Expressway and ends at the intersection of two provinces inside Dabashan Tunnel in Shanyujie, which connects with the Kaixian-Chengkuo Expressway that is under construction in Chongqing, with a total distance of 88.583km.
- Construction commenced at the end of 2017 with total consumption of approx. 1.5 million tons. In 1H2023, WCC supplied approx. 80,000 tons and expects to supply approx. 80,000 tons in 2H2023.

Xi'an-Shiyan High-Speed Railway

- The project starts at Xi'an East Station to Shiyan city, passes through Lantian, Shangzhou, Shanyang and Yunxi, and ends at Shiyan, which connects with Shiyan East Station of Hanshi High-Speed Railway. Total distance of the railway is approx. 257 km, with a total investment of RMB 47.7 billion. Its consturction has been adopted 350 km/h high-speed railway standard.
- Construction commenced in 2022 with the total consumption of approx. 2 million tons. In 1H2023, WCC supplied approx. 290,000 tons and expects to supply approx. 280,000 tons in 2H2023.

Ankang - Chongqing High Speed Railway

- Ankang Chongqing Railway starts from Ankang in the north and ends in Chongqing in the south. Total distance of the Railway is approx. 478 km, of which the line in Shaanxi is about 80 km. The initial investment of Ankang -Chongqing Railway (Shaanxi Section) project is 16.642 billion, and a speed of 350 kilometers per hour. The approved construction period is 6 years. The whole line had been commenced construction on November 30, 2022, with the estimated cement demand of 2 million tons
- Construction commenced in 2022 with the total consumption of approx. 2 million tons. In 1H2023, WCC supplied approx. 40,000 tons and expects to supply approx. 150,000 tons in 2H 2023.

Xi'an-Ankang High-Speed Railway

- Xi'an-Ankang Railway starts from Xi'an East Station to Ankang West Station via Zhashui, Zhen'an and Xunyang. Total distance of the Railway is approx. 170.2 km, with a total investment of RMB 32.92 billion. The planned construction period is 5 years.
- Construction commenced in 2021 with total construction of approx. 1.5 million tons. In 1H2023, WCC supplied approx. 320,000 tons and expects to supply approx. 390,000 tons in 2H2023.

Micang Avenue

- Micang Avenue is an important east-west horizontal line in the north of Bazhong. It starts from Tongjiang LiangHeKou, passes through Nanjiang, Nuoshuihe Town, Tiechang River, Huitan, Xiqing, Guanba, and the Yue-Banshan Expressway and ends at Zhaipo Ma Wanzi at Nanjiang County. Total distance of the avenue is 97 km, of which the main line is 85.3 km with a total estimated investment of 12.98 billion. The design standard follows 1st-grade highway with a subgrade span of 23 meters, the main line is twoway four-lane, and the speed is 60 km/hr.
- Construction scheduled to commence in 2021 with the total anticipated consumption of approx. 600,000 tons. In 1H2023, WCC supplied approx. 80,000 tons and expects to supply approx. 80,000 tons in 2H of 2023.

Shaanxi Demand Outlook – Infrastructure Led



Other infrastructure projects

Project Name	Planned Construction Period	Project Name	Planned Construction Period
Railway			
Huaneng Power-Coal Transportation Railway (Central Region)	2021-2024	Hanzhong-Bazhong-Nanchong Railway (Shannan Region)	2020-2024
Expressway			
Lushi-Luanchuan Expressway (Shannan Region) Cangxi-Bazhong Expressway (Shannan Region) Chengkou-Kaizhou Expressway (Shannan Region) Danfeng-Ningshan Expressway (Shannan Region)	2019-2023 2020-2024 2021-2024 2021-2023	Beijing-Kunming Expresseay (Central Region) Kangxian-Lueyang Expressway (Shannan Region) Hancheng-Huanglong Expressway (Central Region) Luonan-Lushi Expressway (Shannan Region)	2021-2023 2021-2025 2019-2025 2022-2026
Hydraulic Engineering			
Dongzhuang Reservoir (Central Region) Han River-Wei River Phase II (Central Region) Yuehe Hydropower Station (Shannan Region)	2013-2023 2021-2024 2017-2023	Xunyang Hydropower Station (Shannan Region) Han River-Wei River (Huangjinxia) (Shannan Region) Tuxikou Reservoir (Shannan Region)	2017-2023 2018-2023 2020-2024
Others			
Xi'an Metro/ Municipal Projects (Central Region) Xi'an East Station (Central Region)	2014-long term 2023-2026	Xianyang Airport (Central Region)	2020-2024

Source: Shaanxi Province NDRC Data.

Shaanxi Demand Outlook – Infrastructure Led



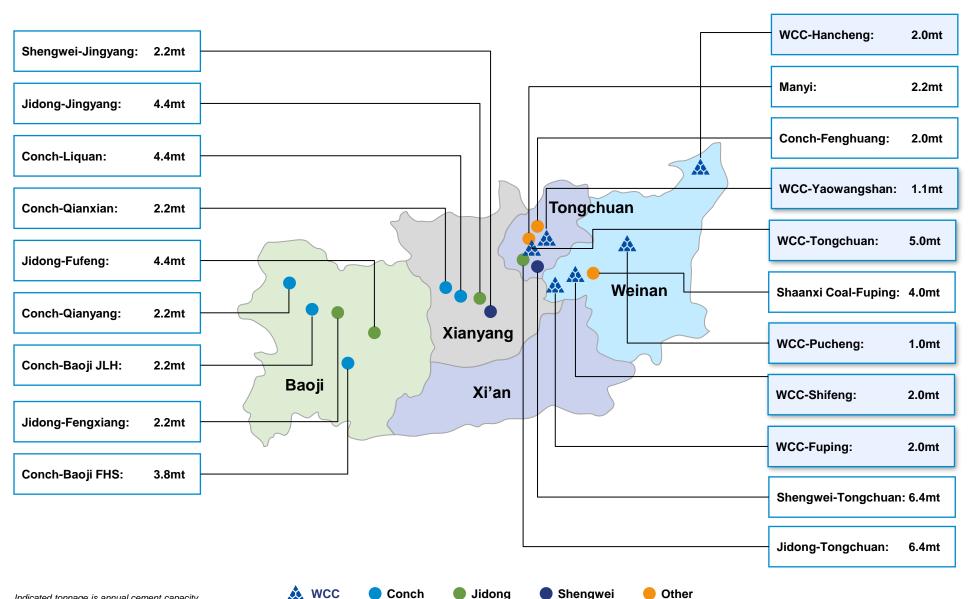
Other infrastructure projects scheduled to commence construction

Project Name	Planned Construction Period	Project Name	Planned Construction Period
Railway			
Xi'an-Hancheng Intercity Railway (Central Region)	TBC	Lanzhou-Hanzhong-Shiyan High-Speed Railway (Shannan Region)	TBC
Xi'an-FamenTemple Intercity Railway (Central Region)	TBC	Yanan-Yulin-Eerduosi High-Speed Railway (Central Region)	2024-2029
Yanliang-Xianyang International Airport Intercity Railway (Central Region)	TBC		
Expressway			
Yangxian-Xixiang Expressway (Shannan Region)	2023-2026	G5 Beijing-Kunming Expressway - Guanghan Section (Shannan Region)	2023-2026
Zhengba-Guangan Expressway (Shannan Region)	2023-2026	Tongmu-Xunyang High-Speed Railway (Shannan Region)	2023-2026
Huyi-Zhuozhi-Meixian Expressway (Central Region)	2023-2025	Beijing-Kunming Expressway Reconstruction and Expansion - Puhe Section (Central Region)	TBC
Gaoxin-Huyuan Expressway (Central Region)	TBC	G210 Reconstruction and Expansion (Lintong to Gaoling) (Central Region)	TBC
Qujiang-Taiyigong Expressway Reconstruction (Central Region)	2023-2025	G310 Reconstruction and Expansion (Central Region)	2023-2025
Hanyin Phoenix Mountain Tunnel (Shannan Region)	2023-2025		
Xi'an-Xingping Expressway (Central Region)	TBC		
Hydraulic Engineering			
Hengkou Reservoir (Shannan Region)	TBC	Fuping Pumped Storage Hydro Power Plant (Central Region)	TBC
Xingping Reservoir (Shannan Region)	TBC	Shangluo Caoping Pumped Storage Hydro Power station (Shannan Region)	TBC
Guxian Reservoir (Central Region)	TBC	Shanyang Pumped Storage Hydro Power Plant (Shannan Region)	TBC

Source: Shaanxi Province NDRC Data.

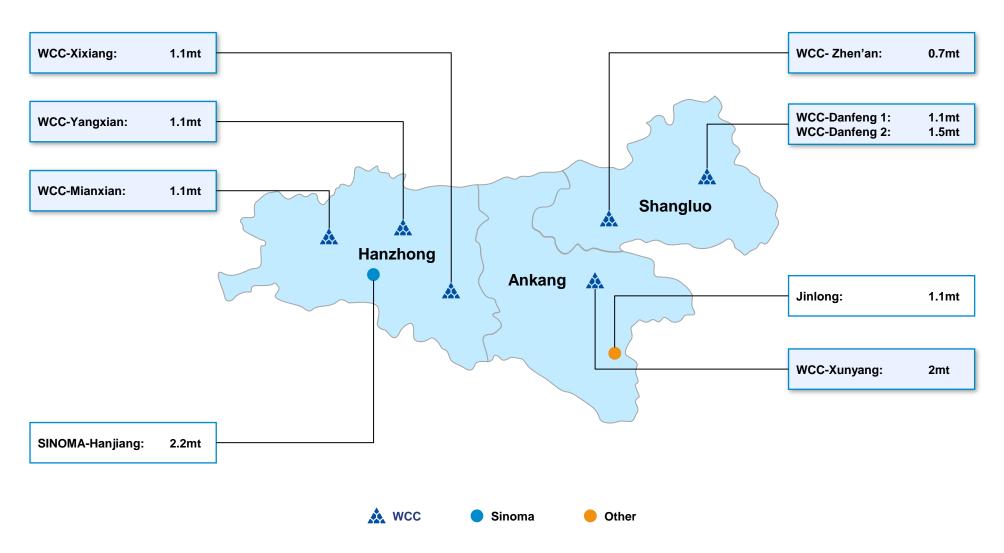
Central Shaanxi – Competitive Landscape





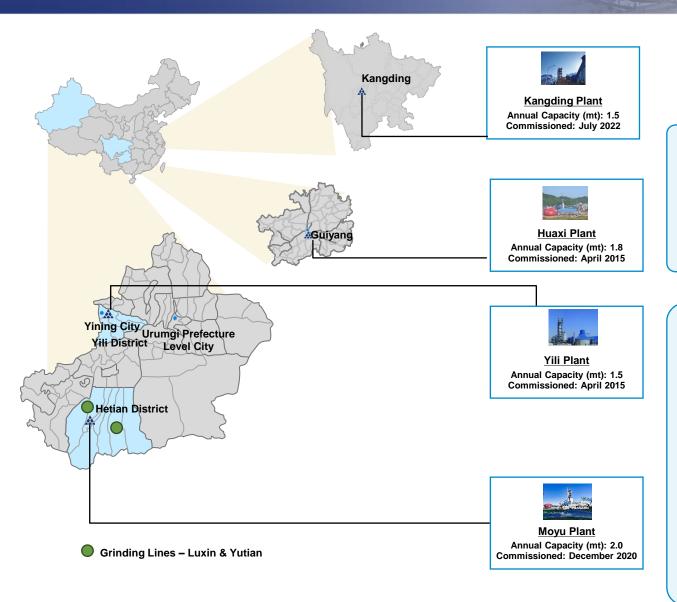
Southern Shaanxi - Competitive Landscape





Xinjiang, Guizhou and Sichuan- Diversified Revenue Source





Guizhou & Sichuan

- ☑ Strategic location close to Guiyang city within "Gui-An New Area"
- ☑ Buoyant infrastructure led cement market
- ☑ Well positioned for ongoing infrastructure demand

Northern Xinjiang

- ☑ Direct beneficiary of "Silk Road Economic Belt Development"
- ☑ Benefiting from trade connections to Central Asia

Southern Xinjiang

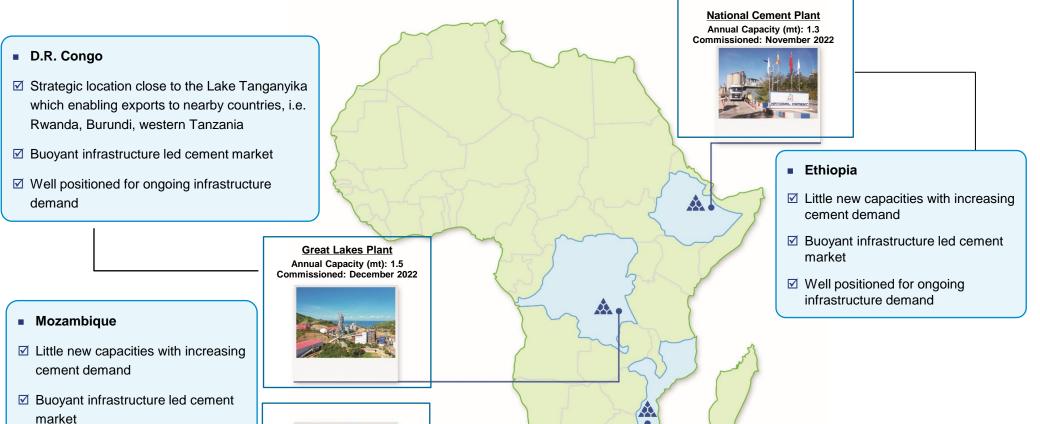
- ☑ Established presence in Hetian area with 50% market share by NSP production capacity
- ☑ Key energy and resource supply area. Abundant cheap coal

Africa - Diversified Revenue Source

Mozambique Plant
Annual Capacity (mt): 2.0
Commissioned: December 2020

☑ Well positioned for ongoing infrastructure demand





Board of Directors



Mr. Zhang Jimin, Chairman & Executive Director	 Over 31 years of cernent industry experience Chairman of the Shaanxi Cement Association and Vice Chairman of the China Cement Association Received professional training course in economic management from Peking University
Mr. Cao Jianshun, CEO & Executive Director	 Over 25 years of management experience in the building materials industry Has held senior management positions in the Group for over 25 years MBA from Northwest University Won the "Shaanxi Provincial Building Materials Industry Advanced Individual" award for his extensive experience in the building materials industry
Mr. Wang Fayin CEO (Overseas Business Group)	 Over 25 years of production technology experience in the cement industry Has held senior technical positions in the Group for over 25 years Won the "National Building Materials Industry Role Model" award for his extensive experience in the building materials industry
Mr. Chu Yufeng CFO	 Has held senior financial management positions in the Group for over 10 years Member of the Association of Chartered Certified Accountants MBA from an international business program jointly organised by Maastricht School of Management of Netherlands and Independent University of Bangladesh
Mr. Ma Zhaoyang, Non-executive Director	Professor of Management, Northwestern Polytechnic University; extensive academic expertise and experience in strategic planning.
Mr. Wang Jingqian, Non-executive Director	 Graduate of Xian Polytechnic Deputy director (work assignment) of the finance department and the secretary of the mission committee of Anhui Conch Cement Company Limited Anhui Conch board representative
Mr. Fan Changhong, Non-executive Director	 Regional Head of Anhui Conch in Shaangan; General Manager of Pingliang and Linxia Conch Cement Companies. Graduate of Wuhan University of Technology, majoring in engineering Anhui Conch board representative
Independent Non-executive Directors	 Mr. Lee Kong Wai, Conway Mr. Zhu Dong Mr. Tam King Ching, Kenny Mr. Feng Tao



Financial Performance

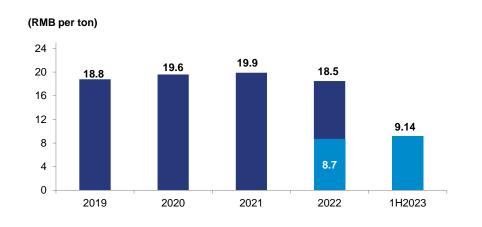


Operational Performance

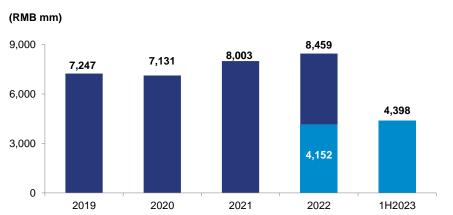


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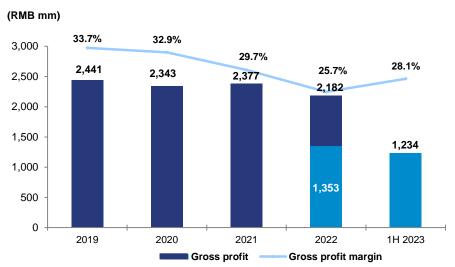
Sales volume of cement



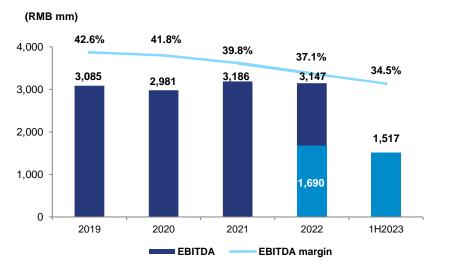
Revenue



Gross profit and gross profit margin



EBITDA and EBITDA margin

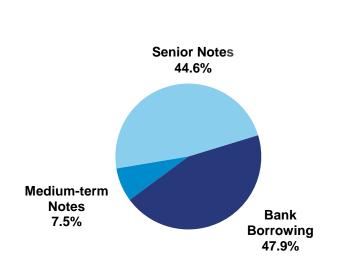


Source: Company information

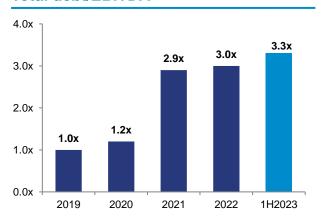
Debt Profile & Key Credit Ratios



Debt profile



Total debt/EBITDA ¹



Net debt/EBITDA 1

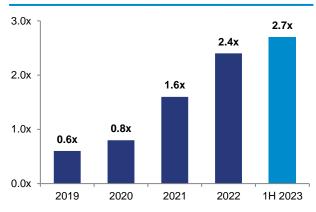
Interest coverage ratio³

15.0x

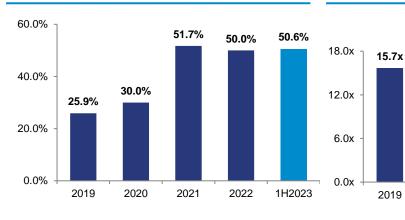
2020

8.4x

2021



Total debt/total capitalization ²



Source: Company information

- 1. EBITDA is 1H2023 value annualised.
- 2. Total capitalization equals non-current borrowings and medium-term notes plus total equity.
- 3. EBITDA/Gross interest expense.

6.5x

1H 2023

6.2x

2022



Appendices



Financial Information Summary of Consolidated Income Statement



		For the year ended 31 Dec Fo				
RMB '000	2020	2021	2022	2022	2023	
Revenue	7,131,052	8,002,791	8,489,135	4,152,252	4,398,290	
Cost of Sales	(4,788,586)	(5,626,224)	(6,307,305)	(2,799,305)	(3,164,046)	
Gross Profit	2,342,466	2,376,567	2,181,830	1,352,947	1,234,244	
Selling and marketing expenses	(63,413)	(74,499)	(75,197)	(43,229)	(57,379)	
Administrative expenses	(405,389)	(554,316)	(604,845)	(284,006)	(329,337)	
Other expenses	(77,819)	(24,326)	(64,937)	(26,510)	(25,534)	
Other income	285,476	252,958	451,912	77,520	55,619	
Other gains / (losses) - net	(152,663)	386,608	(52,454)	7,599	143,990	
Impairment losses, under expected credit loss model, net of reversal	(128,408)	(189,450)	(68,885)	(70,463)	(62,593)	
Share of result of a joint venture	-	(190)	(6,407)	(2,851)	(3,403)	
Share of result of an associate	16,628	1,904	-	-	-	
Interest income	195,762	169,416	168,898	70,656	46,388	
Finance cost	(165,184)	(261,081)	(416,616)	(189,783)	(155,035)	
Profit(Loss) before income tax	1,847,456	2,083,591	1,513,299	891,880	846,960	
Income tax expense	(264,494)	(300,639)	(169,184)	(193,831)	(193,370)	
Profit(Loss) for the year	1,582,962	1,782,952	1,344,115	698,049	653,590	

Financial Information Summary of Consolidated Balance Sheet



Assets

_		As at 30 Jun		
RMB '000	2020	2021	2022	2023
Non-current assets				
Investment in an associate	77,643	-	-	5,559
Property, plant and equipment ("PPE")	11,161,110	13,884,979	18,195,355	18,661,427
Right-of-use assets	643,185	823,707	827,334	819,783
Mining rights	539,903	1,117,095	1,528,031	1,509,569
Investment properties	-	-	47,059	47,059
Other intangible assets	208,186	232,195	543,560	543,102
Interest in a joint venture	-	9,810	3,403	-
Equity investment in FVTPL	-	162,181	92,593	60,180
Loans receivables	524,091	323	401,847	423,943
Deferred income tax assets	42,673	92,463	190,639	137,919
Deposit paid for acquisition of PPE	518,276	317,301	858,013	1,159,123
Deposit paid for acquisition of subsidiaries	85,200	404,200	-	-
Other deposits	23,123	2,884	18,472	231,514
Deposit paid for acquisition of an associate	-	164,257	-	-
Amount due form a joint venture	-	534,064	634,827	-
Investment in entrusted product	81,855	-	-	-
Prepayment for mining rights	49,170	9,500	9,500	9,500
Prepayment for right-of-use assets	100,278	58,506	38,511	26,939
	13,735,914	17,813,465	23,389,144	23,635,617
Current assets				
Inventories	731,434	1,111,169	1,488,858	1,445,608
Trade and other receivables and prepayments	1,748,635	2,497,218	2,990,695	3,399,178
Properties under development	-	-	-	799,595
Investment in entrusted product	-	81,855	-	-
Structure deposits	100,000	-	-	-
Loans receivables	1,214,955	1,004,581	324,654	250,448
Restricted/pledged bank deposits	723,831	632,348	621,627	480,228
Bank balances and cash	651,463	3,507,715	1,424,275	1,255,330
	5,170,318	8,834,886	6,850,109	7,630,387
Total assets	18,906,232	26,648,351	30,239,253	31,266,004

Liabilities and Equity

		As at 31 Dec	;	As at 30 Jun
RMB '000	2020	2021	2022	2023
Non-current liabilities				
Bank Borrowings	600,548	1,291,488	1,457,917	1,570,005
Senior Notes	-	3,876,911	4,204,158	4,425,258
Medium-term Notes	1,232,842	712,284	-	-
Asset retirement obligation	347,413	337,043	335,693	332,795
Deferred income tax liabilities	78,701	83,783	454,456	429,073
Deferred income	35,301	27,771	28,254	24,123
Amount due to a non-controlling shareholder of a subsidiary	1,138,506	-	-	-
Other long-term payables	-	792,826	887,028	928,137
	3,433,311	7,122,106	7,372,506	7,709,391
Current liabilities				
Trade and other payables	2,729,557	3,796,985	4,965,812	5,280,054
Current income tax liabilities	63,698	108,877	181,006	291,658
Bank Borrowings	1,878,894	2,725,704	3,136,533	3,174,775
Medium-term Notes	-	524,132	714,431	740,204
Contract Liabilities	260,594	257,925	453,687	469,855
Deferred Income	12,961	320,995	3,527	4,348
	4,945,704	7,734,618	9,474,996	9,960,894
Total liabilities	8,379,015	14,856,724	16,847,502	17,670,285
Equity				
Total equity attributable to shareholders	10,330,802	11,313,548	12,031,353	12,083,031
Minority interest	196,415	478,079	1,360,398	1,512,688
Total equity	10,527,217	11,791,627	13,391,751	13,595,719
Total equity and liabilities	18,906,232	27,260,863	30,239,253	31,266,004

Financial Information Summary Consolidated Cash Flow Statements



_	For the year ended 31 Dec			For the period ended 30 Jun	
RMB '000	2020	2021	2022	2022	2023
Net cash generated from operating activities	2,702,612	1,959,650	2,134,538	976,986	1,114,132
Net cash used in investing activities	(3,122,968)	(3,516,628)	(3,275,319)	(1,301,601)	(1,178,619)
Net cash generated from / (used in) financing activities	322,040	4,453,422	(1,079,799)	(914,360)	(136,639)
Net increase / (decrease) in cash and cash equivalents	(98,316)	2,896,444	(2,220,580)	(1,238,975)	(201,126)
Cash and cash equivalent at period end	651,463	3,507,715	1,424,275	2,382,857	1,255,330



中國西部水泥有限公司 WEST CHINA CEMENT LIMITED

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